

**ALLEN COUNTY BOARD OF MENTAL RETARDATION
AND DEVELOPMENTAL DISABILITIES**
And
MARIMOR INDUSTRIES, INC.
Board of Director's Joint Meeting Minutes
2450 Ada Road
Lima, OH
October 25, 2006

The Allen County Board of Mental Retardation and Developmental Disabilities and Marimor Industries, Inc. held a joint board meeting on Wednesday, October 25, 2006 at 6:00 p.m. in the Marimor Industries cafeteria. Superintendent Baldrige welcomed everyone to the meeting. Angie Herzog, Adult Services Director, sang the invocation.

Allen County Board of MR/DD Board Members that were present included Jon Rockhold, Chuck Fuller, Ted Healey, Bob Honigford, Greg Miller and Gina Goodin. Kathy Williams was not present.

Marimor Industries Board Members that were present included Shelly Gould, Jon Wade, Walt Lawson, and Bruce Furhman. Kristi Clouse, Rick Rosado, Cindy Tenwalde, Paul Woehlke and Marc Wright were not present.

The Staff that were present included Esther Baldrige, Superintendent; Angie Herzog, Adult Services Director; Martha Nance, Director of Business; Scott Bond, Human Resources Director; Peggy Cockerell, Director of Education; Jeannie Stahl, Director of Community Support Services; Phyllis Steele, Service and Support Unit Manager; Theresa Schnipke, Service and Support Supervisor; Dennis Powell, Industrial Systems Manager; Melodie Conley, Employment Services Manager; Andrew Wilker, Industrial Accountant; Theresa Felgar, Administrative Assistant-Industrial (Clerk for the MII Board); and Chris Calvelage, Administrative Assistant Fiscal/Technology (Clerk for the MRDD Board).

Angie Herzog reviewed the current insurance contracts for both MRDD and Marimor Industries, Inc. Both Boards currently have insurance coverage through the County Risk Sharing Authority (CORSA).

Martha Nance reviewed MRDD's financial condition. Martha presented the Long Term Budget Analysis as of October 13, 2006 as well as a report on the actual revenue and expenses for MRDD from 1998 to 2005 with projections for 2006 and the 2007 Budget. Martha also presented a projection for 2006 – 2015. The Long Term Budget Analysis was based on Draft 2 of the 2007 Budget. The MEA and Non-Union raises were not included in the figures that were on the projections. Those figures will be included in the 3rd draft of the 2007 Budget. According to Martha's projections, the MRDD Board will make it through 2009 before it will have to go out for another levy. Martha noted that one of the changes for this year was that MRDD is now required to pay the 40% match for Medicaid upfront to the State. The State then in turn reimburses MRDD 100% for Medicaid Services. This inflates our expenditures. Martha also stated that in 2010 our revenue from Personal Property Tax will begin to go down. Esther stated that hopefully legislative action will be happening prior to 2010 to deal with the loss of personal property tax revenue.

Andrew Wilker reviewed Marimor Industries financial condition. Andrew presented the Financial Information for Marimor Industries for January through September 2006. Andrew reported that the revenue from contracts was lower than budgeted for this year due to the loss of Parker Hannifan. Mailings have also decreased because companies are going paperless. Secure Shred, however, is doing very well and Marimor has actually received more income than budgeted for Secure Shred for 2006. Andrew reported that even with the success of Secure Shred, they currently have a Net Loss of \$5,326.88 as of September 30, 2006. Marimor Industries has \$1,028,433.62 in total assets as of September 30, 2006.

Superintendent Baldrige reviewed the current contracts between the Allen County Board of MR/DD and Marimor Industries, Inc. Marimor Industries currently pays the MRDD Board \$136,000 per year for the use of the facility and they also reimburse the MRDD Board for the cost of salary and benefits for the Marketing Representative, the Industrial Systems Assistant and one Shipping and Receiving person. The current contract expires on December 31, 2006.

Angie Herzog did a presentation on the Options and Trends of Adult Services. Angie surveyed all 88 counties about Privatization and Contracting Services. Privatization is defined as any process aimed at shifting functions and responsibilities, in whole or in part, from the government to the private sector. Angie found that four counties have privatized, 76 counties have Adult Service Programs, three counties have totally contracted out Adult Services and 26 counties have partially contracted out Adult Services. Angie also discovered that 81 counties have Adult Services Programs with sheltered workshops, 73 counties offer Supported Employment, 80 counties offer Day Habilitation and 32 counties have unionized staff.

Superintendent Baldrige reported that MRDD Board and the Department Heads were meeting with a facilitator to work on the strategic plan for the agency.

Chris Calvelage, Clerk

Greg Miller, Recording Secretary