

**ALLEN COUNTY BOARD OF MENTAL RETARDATION
AND DEVELOPMENTAL DISABILITIES**
and
MARIMOR INDUSTRIES, INC.
Board of Director's Joint Meeting Minutes
2550 Ada Road
Lima, OH
October 23, 2007

The Allen County Board of Mental Retardation and Developmental Disabilities and Marimor Industries, Inc. held a joint board meeting on Tuesday, October 23, 2007 at 12:00 p.m. in the Marimor School gymnasium. Superintendent Baldrige welcomed everyone to the meeting. Bruce Furhman gave the invocation.

Allen County Board of MR/DD Board Members that were present included Jon Rockhold, Chuck Fuller, Ted Healey, Dave Bowers, Gina Goodin, and Kathy Williams. Greg Miller was not present.

Marimor Industries Board Members that were present included Kristi Clouse, Paul Woehlke, Bruce Furhman, Shelley Gould, Grant Sullivan, and Cindy Tenwalde. Walter Lawson, Rick Rosado, and Marc Wright were not present.

The Staff that were present included Esther Baldrige, Superintendent; Angie Herzog, Adult Services Director; Peggy Cockerell, Director of Education; Martha Nance, Director of Business; Phyllis Steele, Service and Support Unit Manager; Andrew Wilker, Industrial Accountant; Theresa Felgar, Administrative Assistant – Industrial (Clerk of the MII Board); and Chris Calvelage, Administrative Assistant – Fiscal/Technology (Clerk of the MRDD Board).

Also present was visitor Mike Boaz, Business Manager for Van Wert County Board of MRDD.

Angie Herzog reviewed the current insurance coverage that is through the County Risk Sharing Authority (CORSA).

Martha Nance reviewed MRDD's financial condition. Martha presented the Long Term Budget Analysis as of October 17, 2007 as well as a report on the actual revenue and expenses for MRDD from 1999 to 2006 with projections for 2007 and the 2008 Budget. Martha also presented a projection for 2007 – 2016. The long term Budget Analysis was based on Draft 2 of the 2008 Budget. According to Martha's projections, the MRDD Board will start to run out of funds in 2010 so we will need to go out for a levy prior to that. In 2009, expenses increase 10% annually due to the new Day Array of Services. Martha also reminded everyone that starting in 2010 we will begin to lose our personal property tax dollars. We need to begin a year with 20% of the expenditures budgeted in order to cover liabilities until tax levy revenue is collected.

Andrew Wilker reviewed Marimor Industries financial condition. Andrew presented the Financial Information for Marimor Industries for January through September 2007. Andrew reported that for the first three quarters of 2007, Marimor Industries income increased by 9% from what was originally budgeted due to the success of Secure Shred. He also reported that their

expenses have decreased by 7%. Andrew stated that Marimor Industries investments have increased in value. Marimor Industries income from contracts is also up. Overall Marimor Industries is about \$40,000 ahead of last year.

Angie Herzog reviewed some new initiatives that Marimor Industries is undertaking. They currently have a contract with Apollo, RSC and St. Rita's for a transition to work program. Nine students are currently working at St. Rita's with this program. By the end of the school year they should have a paying job. Marimor will be doing a similar project with Lima Memorial Hospital starting with the 2008 school year. Marimor Industries is also doing research on Digital Imaging. They would like to provide this service to other companies. Martha Nance, Bill Hodosko, Angie Herzog, Terry Heminger and Chris Calvelage have met with Ken Ford from Perry Corp. Marimor would like for MRDD to be their first customer. Art Space Lima is also talking about taking a group of individuals on a consistent basis to have other artists work with them so that they can begin to sell their artwork.

Superintendent Baldrige reviewed the contract between Marimor Industries and MRDD. There was one proposed change and that was to eliminate the Joint Board Meeting unless it was needed. It was suggested that the CEO's of each agency as well as both Board Presidents will meet annually. Several Board Members believe that there is tremendous value in meeting when things are going well. It helps to build good relationships and also helps to work through issues when they arise. Dr. Rockhold moved that this change be accepted. Gina Goodin seconded the motion. The motion carried.

Superintendent Baldrige reported on the new Adult Day Array. She stated that Medicaid requires Freedom of Choice. The consumer gets to choose who they receive services from. To date, only those on Medicaid have freedom of choice and at this point in time we are only doing what is minimally required. We currently have 160 people on waivers. With the additional Martin Waivers that we will be receiving, we will have 19 more individuals on waivers within the next year. There are currently two other providers providing Day Habilitation Services. They are not providing work, only Day Hab Services. About 30 people have chosen to go with one of these other providers either on a full time or part time basis. Three other providers are coming soon. We do not know how this will affect us financially. We have to pay 40% of these services, wherever the consumer chooses to go. Transportation is a new issue. Effective January 1, 2008 it will be very lucrative to transport individuals by van. We have heard that many people will be providing this service. They could be paid approximately \$20.00 per individual per trip to transport an individual via a specific vehicle type, such as a bus, wheelchair van or vehicle with a capacity of 9 or more. Superintendent Baldrige stated that the environment at Marimor Industries is not ideal for everyone and that new choices are very good for some. It makes our staff to be more creative and to think outside of the box. Superintendent Baldrige also stated that she is very pleased with the creativity coming out of Adult Services.

The Joint Board Meeting was adjourned at 12:42 p.m.

Chris Calvelage, Clerk

Kathy Williams, Recording Secretary